



DARPAN

e-News Letter

DARPAN VOL VII ISSUE IV
(October-December 2014)



Dr. Mona Tawar
Dr. CA Prashant Jain

*"IT+IT=IT; Indian talent + Information
technology = India Tomorrow"*

- Narendra Modi

PIONEER INSTITUTE OF PROFESSIONAL STUDIESTM

(An Autonomous Institution Established in 1996)

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From the Editors' Pen

This issue of “Darpan” is filled with Student Development Program, Group Discussion & Personal Interview, Successful Placements, Inter Institute Collaboration, Activities related to Social & Entrepreneurship Cell etc...

We envisage a future as the finest educational institution of the country by providing multiplicity and diversity of activities and achievements.

We dream, desire and yearn to train each student to have command of conception and comprehension, to facilitate them the access to the best openings for privileged education, to make learning simpler, smarter and realistic, to develop true independence with mutual harmony, to enhance physical, mental and spiritual growth through a perfect blend of academics, co curricular activities, and events to narrow the gap between privileged and underprivileged youth in our society.

Dr. Mona Tawar

Dr. CA Prashant Jain

Message from Dr. CA P.K. Jain



Today's youth are the most prized resource for a better tomorrow. Hence the need to foster them by providing the best education possible is of utmost importance. At Pioneer, we strive for high standards in the transmission of knowledge, within a dynamic and interactive environment, thereby enabling our students to gain distinction and honors in their chosen fields.

The Institute set out with the very clear vision that in today's world, the very definition of education has transformed. 'Mentoring' takes precedence over mere transmitting of information and there is a critical difference between acquiring information and understanding.

We believe in providing hi-tech infrastructure of global standards, stretching objectives in its venture to raise standards, attainment of aptness precision faultlessness par excellence in all fields, empowering faculty with the newest trends in education techniques and equipment and creating liberal citizens, who will hold the steering wheel of society.

Thus, it is crucial that the nurturing of ethical values and behavior must underpin the entire education system. Only then can we empower the young to deal inconsistency with confidence, self-reliance self-assurance and show understanding and compassion in their dealings.

Message from Dr. CA Prashant Jain



Education has continued to evolve, diversify and extend its reach since the dawn of human history when a new direction has to be given to an age old process. Learning should be a passionate, interactive process in which students are allowed to explore and evolve objectives. An environment that is conducive to learning is one which allows space to express opinions, set up communication and build skills and resources. While the Institutes are committed to building such an environment, the belief is that the learning is not complete without the commitment to the same ideals, and only then the magic will unfold.

The flourishing infrastructure and technology and tools deployed are designed to reinvent the plethora of cultural and sports activities all go to make the learning process a delightful finding.

The prime goal of our Institute is the development of the all-round personality of each student and to undertake pioneering scholarly activities for students, staff members, parents and community at large, to expand their horizons, by providing much needed quality education to the youth.

Message from Dr. Mona Tawar



Darpan – a Quarterly Newsletter has played a critical role in conveying an overview of various activities.

Excelling in advancement and transfer of knowledge is only possible through maintaining a strong learning, research and developmental culture. An Academic Institution can achieve a competitive status if and only if it has a significant presence in the Academic and Industrial Community. The aim of this Newsletter will be to keep its readers widely interested in our events and to promote interaction and collaboration among students from different fields. We are seeking to move away from formal and structured learning instead.

One of these essentials is publishing our attention gathering newsletter that keeps Members and Society updated on the latest news and on trends in our profession.

Starting with this issue, the newsletter is getting a new 'look' as well as a new 'inside'. One change you will notice is that each issue will feature different sets of activities.

I expect that these activities will give an in depth description of some of the exciting projects that are currently underway and will provide an insight into the potential impact of the activities described.

I hope you will enjoy reading this issue and we welcome your feedback on any aspect of the newsletter.

Message from Ms. Isha Jain



In order to recognize the importance of providing educational activities that enrich and broaden student experiences as an integral part of the curriculum as well as beyond the normal academic day, the Institutional Committee supports the development of co-curricular and extracurricular programs in accordance with the policies established. Our Co-curricular activities CCA are defined as those activities that enhance and enrich the regular curriculum during the normal days. These programs are defined as those activities that broaden the educational experience which usually take place beyond the normal college day. All students are invited to participate and give the presentations to meet the needs of and to stimulate interests expressed by students and should cover a broad range of abilities. There are equal opportunities for all students to participate in such programs.

Recognizing the positive aspects of co-curricular programs that enrich and enhance the regular elementary college program, the College Committee supports the development of such activities in all areas of the approved curriculum.

Internal Test for Under Graduate Students

First Internal Test of UG I, III and V Semester

| Date | 9/10/2014 (9:30 AM- 10:30 AM) | 9/10/2014 (12:15 PM- 1:15 PM) | 10/10/2014 (9:30 AM- 10:30 AM) | 10/10/2014 (12:15 PM- 1:15 PM) | 11/10/2014 (9:30 AM- 10:30 AM) | 11/10/2014 (12:15 PM- 1:15 PM) |
|-----------|-------------------------------------|---|---|--|--|--------------------------------------|
| BBA I | Managerial Skills | Fundamentals of Management | Economics-I | Basic Accounting | Hindi | Information Technology |
| BBA III | Financial Management | Purchasing & Materials Management | Business Statistics | Management Information System | Business Laws | CCA (English) |
| BBA V | Quantitative Techniques | Business Environment | Service Marketing | Marketing Strategies /Long Term Capital Management/ Human Resource Development | Product & Brand Management/ Investment Management/Compensation & Reward Mgmt | CCA (English) |
| BCA I | Mathematics-I | Statistical I | Physics-I | English | ***** | ***** |
| BCA III | Mathematics-III | Object Oriented Programming Through C++ | Digital Computer Electronics | Accounting & Financial Management | Data Structures | Communication Skills |
| BCA V | Introduction to JAVA | Computer Organization & Architecture | Software Engineering | Discrete Mathematics & Linear Algebra | Web Designing & Web Technology | Entrepreneurship |
| B.Com I | Financial Accounting | Business Laws | PC Software / Micro Economics | Foundation-I | Foundation-II | ***** |
| B.Com III | Corporate Accounting | Principles of Statistics | C Programming Language/Indian Company Act | Foundation-I | Foundation-II | ***** |
| B.Com V | Income Tax Law and Practice | Management for Decision Making | Marketing Management | Entrepreneurship | Software Engineering/Public Finance | DBMS/Insurance Management |
| BSc I | Mathematics-I | Statistics-I | Computer Science-I | Foundation-I | Foundation-II | ***** |
| BSc III | Mathematics-III | Statistics-III | Computer Science- III | Foundation-I | Foundation-II | ***** |
| BSc V | Mathematics-V | Statistics-V | Computer Science- V | Foundation-I | ***** | ***** |

Second Internal Test of UG III and V Semester

| Date | 01/11/2014 (9:30 AM- 10:30 AM) | 01/11/2014 (12:15 PM- 1:15 PM) | 03/11/2014 (9:30 AM- 10:30 AM) | 03/11/2014 (12:15 PM- 1:15 PM) | 05/11/2014 (9:30 AM- 10:30 AM) | 05/11/2014 (12:15 PM- 1:15 PM) |
|-----------|--------------------------------------|---|--|--|---|--------------------------------------|
| BBA III | Financial Management | Purchasing & Materials Management | Business Statistics | Management Information System | Business Laws | CCA (English) |
| BBA V | Quantitative Techniques | Business Environment | Service Marketing | Marketing Strategies/ Long Term Capital Management/ Human Resource Development | Product & Brand Management/ Investment Management/ Compensation & Reward Mgmt | CCA (English) |
| BCA III | Mathematics-III | Object Oriented Programming Through C++ | Digital Computer Electronics | Accounting & Financial Management | Data Structures | Communication Skills |
| BCA V | Introduction to JAVA | Computer Organization & Architecture | Software Engineering | Discrete Mathematics & Linear Algebra | Web Designing & Web Technology | Entrepreneurship |
| B.Com III | Corporate Accounting | Principles of Statistics | C Programming Language /Indian Company Act | Foundation-I | Foundation-II | ***** |
| B.Com V | Income Tax Law and Practice | Management for Decision Making | Marketing Management | Entrepreneurship | Software Engineering/ Public Finance | DBMS /Insurance Management |
| BSc III | Mathematics-III | Statistics-III | Computer Science- III | Foundation-I | Foundation-II | ***** |
| BSc V | Mathematics-V | Statistics-V | Computer Science- V | Foundation-I | ***** | ***** |

Second Internal Test of UG I Semester

BCA, B.Com & B.Sc I Semester II Internal Test Time Table

| Date | 17/11/2014 (9:30 AM- 10:30 AM) | 17/11/2014 (12:15 PM- 1:15 PM) | 18/11/2014 (9:30 AM- 10:30 AM) | 18/11/2014 (12:15 PM- 1:15 PM) | 19/11/2014 (9:30 AM- 10:30 AM) | 19/11/2014 (12:15 PM- 1:15 PM) |
|--------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| BCA -I | Mathematics-I | Statistical I | Physics-I | English | ***** | ***** |
| B.Com I (CA) | Financial Accounting | Business Laws | PC Software | Foundation-I | Foundation-II | ***** |
| B.Com I (P) | Financial Accounting | Business Laws | Micro Economics | Foundation-I | Foundation-II | ***** |
| BSc I | Mathematics-I | Statistics-I | Computer Sc.-I | Foundatoin-I | Foundation-II | ***** |

BBA I Semester II & III Internal Test Time Table

| Date/Time | 8:45 AM - 10:00 AM | 2:00 PM - 3:00 PM | 3:00 PM - 4:00 PM |
|------------|----------------------------|----------------------------|------------------------|
| 17/11/2014 | Managerial Skills | Basic Accounting | Hindi |
| 18/11/2014 | Managerial Skills | Basic Accounting | Hindi |
| 19/11/2014 | Economics | Economics | Information Technology |
| 20/11/2014 | Fundamentals of Management | Fundamentals of Management | ***** |
| 21/11/2014 | Information Technology | | |



Student Development Programs

Seminar on Tally by Dr. CA Prashant Jain

On 13 October, 2014, a Seminar was conducted on Tally by Dr. CA Prashant Jain. Thus seminar showed great ways to learn Tally techniques and find new solutions on common issues in the business world. It resulted in having knowledge about job as Accountant, Financial Analyst in Corporate Finance departments. Dr Prashant taught to handle various kinds of vouchers and ledgers and many more which include receipt and payment and make modifications entries such as Debit notes, journals, Credit notes, purchases and sales, Delivery notes as well as receipt notes. The students learnt dual entry method of accounting and how to get rid of possible mistakes.



Seminar on Developing Entrepreneurship Skills by Dr. CA P.K. Jain

On 13 October, 2014, Dr. CA P. K. Jain took a Seminar on Developing Entrepreneurship Skills. The main aim of the seminar was to commence, strengthen and stimulate entrepreneurial learning of students, to explore understanding of entrepreneurship and to identify factors and resources which are useful in undertaking initiative and entrepreneurial activities.

The session included the following sequence of Entrepreneurship:

- Put your business idea to the test.
- Build a plan that will attract investment.
- Explore real-world possibilities.
- Reduce costly trial and error and increase your chances of success.
- Get answers to your tough questions from our experienced facilitators and instructors.



Seminar on Business File by CA Nilesh Partani

On 14 Oct, 2014; CA Nilesh Partani took a seminar on Business File and explained the core concepts in detail. The basic purpose of this seminar was to make students understand the various transactions/documents which are required in day-to-day business/dealings.

Bank Transactions:

- Paying-in-slip
- Withdrawal Slip
- Cheque/Crossing of Cheques
- Details of Printed information on Cheques
- Draft: Paying-in-slip
- Letter of Credit – Sample Bank Guarantee – Format

Income-Tax:

- Returns to be filed under I/T Act
- Form Nos.
- Sample copy of one Form
- Date of Advance Taxes
- TDS Returns
- Rates of TDS for any 5 Categories

Excise:

- Names of Registers required to be maintained by Manufacturing
- Companies
- Monthly & Annual Returns
- CEN-VAT credit

VAT: (Value Added Tax)

- Monthly & Annual Returns
- Rates for 5 Commodities

Service Tax:

- Total No. of Services covered
- Brief Description of min. 5 services covered
- Rates of Service Tax
- Monthly & Annual Returns

Declaration Forms:

- Under State & Central Sales Tax Law
- C Form, D Form

Investment Instruments:

- Share, Debenture, Fixed Deposit, NSC, Mutual Fund, Bonds



Investor Awareness Seminar



Friday, October 31, 2014. Indian Institute of Social Development conducted a seminar in Pioneer Institute of Professional Studies Indore on the topic of Investor Awareness Program organized under the aegis of Investor Education and Protection Fund Ministry of Corporate

Affairs Govt. of India and SEBI. **Dr. M K Jain, Chief Manager NABARD , Mr. Rajesh Kulwal, President Insurance and Investment Advisor's Association** conducted the seminar. Dr. M K Jain discussed the rules and regulations of AMFI and explained the importance of Mutual fund, advantages and structure in detail to the audience comprising of MBA and B Com Students.

In his lecture he highlighted the essentials of risk and returns graphs, portfolio management and also guided to buy mutual funds online. He also gave a sniff of insurance and its role in financial management and TAX planning. The seminar moved to discussion of financial goals and investment into equity and debt funds. Awareness of students about safe investment and the concept of calculated risk in investment were also discussed with students.

Conclusion: Seminar was extended 2 hours in the main seminar hall of PIPS & lasted with the refreshment of all guests & students.

Mock Group Discussion and Mock Personal Interview

With the aim of training students to discuss and argue about the topic given, to make them express their views on serious subjects and in formal situations, and in order to improve their thinking, listening and speaking skills, and also promote confidence level, GD sessions were conducted in Institute's premises.

The results of the same proved to be an effective tool in problem solving, decision making and personality assessment. The same also assured academic success, reputation and good admission or job offer. Thus it was vital to be able to take part in a GD efficiently and assertively. Students learned to speak with confidence, exhibit leadership skills and make the group achieve the goals.

The trainer Ms. Kumkum Sinha evaluated and observed the members of the team. The rules of the GD – the time limit, panel's expectations etc. were explained after the initial introduction, soon after the topic or case to be discussed is given to the group members. The trainer did not restrict during the discussion. Each candidate was supposed to express his/her opinion either supporting or against the topic. The discussion carried on till the signals termination.

Schedule for Mock Group Discussion: MBA III Semester

| S.No. | Name of Candidate | Group No. | Date | Timings |
|-------|----------------------|-----------|-------------------|-----------------------|
| 1 | Abhishek K. Dwivedi | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 2 | Abhishek Singh | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 3 | Anjali Agrawal | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 4 | Anuj Paharia | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 5 | Arjun Singh Sendhav | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 6 | Atul Sohagoura | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 7 | Harsh Agrawal | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 8 | Himanshu Gupta | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 9 | Kailash Chakrawarti | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 10 | Mehul Kumar Jain | GROUP 1 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 11 | Mithilesh Kumar | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 12 | Pramod Sagore | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 13 | Praveen Das | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 14 | Praveen Kumar Sharma | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 15 | Rajiv Ranjan | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 16 | Ravi Kumar Jaiswal | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 17 | Rohit Shukla | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 18 | Sachin Kumar Mishra | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 19 | Satendra K. Shah | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |

| S.No. | Name of Candidate | Group No. | Date | Timings |
|-------|------------------------|-----------|-------------------|-----------------------|
| 20 | Vikas Dwivedi | GROUP 2 | 30th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 21 | Vikash Singh | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 22 | Vikram Raghuvanshi | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 23 | Vishal Shrivastava | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 24 | Vishnu Mohan | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 25 | Vivekanand Sharma | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 26 | Yogesh Sharma | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 27 | Abhijeet Prasannan | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 28 | Abhilasha Rai | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 29 | Ajendra Singh | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 30 | Anurag Kotwal | GROUP 3 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 31 | Ashish Verghese | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 32 | Atul Singh | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 33 | Chinmay Bhattacharya | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 34 | Deepesh Saraf | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 35 | Ganesh Prasad Tiwari | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 36 | Gourav Choudhary | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 37 | Hemant Aheer | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 38 | Kalyani Parashar | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 39 | Mohd. Arif Khatri | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 40 | Narendra Singh Pal | GROUP 4 | 31th October 2014 | 2:00 P.M. - 4:00 P.M. |
| 41 | Neelesh Kumar Tripathi | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 42 | Pawan Kewani | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 43 | Praveen Banwari | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 44 | Rahul Patidar | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 45 | Raja Ram Patel | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 46 | Rakesh Nagar | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 47 | Rakhi Sen | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 48 | Ravi Kumar Soni | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 49 | Richa Yadav | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 50 | Ritesh Tikotkar | GROUP 5 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 51 | Sunil Kumar Dhakad | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 52 | Syeed Munavvar Ahmed | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 53 | Vimlesh Kumar Sharma | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 54 | Vipin Kumar Mishra | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 55 | Vishal Mishra | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 56 | Vivek Mishra | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 57 | Vivek Pandey | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 58 | Abha Mishra | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 59 | Aditya Rai | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 60 | Apurva Majlikar | GROUP 6 | 1st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 61 | Krishna Kumar Dubey | GROUP 7 | 3rd November 2014 | 2:00 P.M. - 3:00 P.M. |
| 62 | Mukesh Thakur | GROUP 7 | 3rd November 2014 | 2:00 P.M. - 3:00 P.M. |

| S.No. | Name of Candidate | Group No. | Date | Timings |
|-------|----------------------|-----------|-------------------|-----------------------|
| 63 | Nirmala Kumari | GROUP 7 | 3rd November 2014 | 2:00 P.M. - 3:00 P.M. |
| 64 | Prince Soni | GROUP 7 | 3rd November 2014 | 2:00 P.M. - 3:00 P.M. |
| 65 | Satyam Dwivedi | GROUP 7 | 3rd November 2014 | 2:00 P.M. - 3:00 P.M. |
| 66 | Seema Soni | GROUP 7 | 3rd November 2014 | 2:00 P.M. - 3:00 P.M. |
| 67 | Tanuja Verma | GROUP 7 | 3rd November 2014 | 2:00 P.M. - 3:00 P.M. |
| 68 | Anamika Pandey (HIT) | GROUP 7 | 3rd November 2014 | 2:00 P.M. - 3:00 P.M. |
| 69 | Payoj Katiyar (FP) | GROUP 7 | 3rd November 2014 | 2:00 P.M. - 3:00 P.M. |

Mock Personal Interviews

OBJECTIVES OF MOCK PI: The recruiters spend major portion of their time each year just trying to locate candidates. It is the responsibility of the Institutes to spend their time helping students' the job. A mock interview is a great tool for increasing the number of successful placements, for boosting company's credibility with candidates, and for impressing the clients.

It is promising to conduct a solid mock interview and by doing so it helps in noteworthy increase students' probability of winning the job.

The trainers Ms. Kumkum Sinha and Mr. P. K. Tiwari said that there are some of the essentials that everyone needs to be recapped of when heading into an interview:

- Do not announce negatives
- Succeed your statements.
- Outline highly specific examples before the interview
- Don't merely answer the question; answer the purpose behind why they are asking the question.

A Panel was structured for the MBA III Semester students, helping them out to clear the PI sessions.

Schedule for Mock Personal Interview: MBA III Semester

| S.No. | Name of Candidate | Date | Timings |
|-------|----------------------|--------------------|-----------------------|
| 1 | Abhishek K. Dwivedi | 10th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 2 | Abhishek Singh | 10th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 3 | Anjali Agrawal | 10th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 4 | Anuj Paharia | 10th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 5 | Arjun Singh Sendhav | 11th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 6 | Atul Sohagoura | 11th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 7 | Harsh Agrawal | 11th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 8 | Himanshu Gupta | 11th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 9 | Kailash Chakrawarti | 12th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 10 | Mehul Kumar Jain | 12th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 11 | Mithilesh Kumar | 12th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 12 | Pramod Sagore | 12th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 13 | Praveen Das | 13th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 14 | Praveen Kumar Sharma | 13th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 15 | Rajiv Ranjan | 13th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 16 | Ravi Kumar Jaiswal | 13th November 2014 | 2:00 P.M. - 4:00 P.M. |

| S.No. | Name of Candidate | Date | Timings |
|-------|------------------------|--------------------|-----------------------|
| 17 | Rohit Shukla | 14th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 18 | Sachin Kumar Mishra | 14th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 19 | Satendra K. Shah | 14th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 20 | Vikas Dwivedi | 14th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 21 | Vikash Singh | 15th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 22 | Vikram Raghuvanshi | 15th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 23 | Vishal Shrivastava | 15th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 24 | Vishnu Mohan | 15th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 25 | Vivekanand Sharma | 17th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 26 | Yogesh Sharma | 17th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 27 | Abhijeet Prasannan | 17th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 28 | Abhilasha Rai | 17th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 29 | Ajendra Singh | 18th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 30 | Anurag Kotwal | 18th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 31 | Ashish Verghese | 18th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 32 | Atul Singh | 18th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 33 | Chinmay Bhattacharya | 19th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 34 | Deepesh Saraf | 19th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 35 | Ganesh Prasad Tiwari | 19th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 36 | Gourav Choudhary | 19th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 37 | Hemant Aheer | 20th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 38 | Kalyani Parashar | 20th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 39 | Mohd. Arif Khatri | 20th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 40 | Narendra Singh Pal | 20th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 41 | Neelesh Kumar Tripathi | 21st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 42 | Pawan Kewani | 21st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 43 | Praveen Banwari | 21st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 44 | Rahul Patidar | 21st November 2014 | 2:00 P.M. - 4:00 P.M. |
| 45 | Raja Ram Patel | 22nd November 2014 | 2:00 P.M. - 4:00 P.M. |
| 46 | Rakesh Nagar | 22nd November 2014 | 2:00 P.M. - 4:00 P.M. |
| 47 | Rakhi Sen | 22nd November 2014 | 2:00 P.M. - 4:00 P.M. |
| 48 | Ravi Kumar Soni | 22nd November 2014 | 2:00 P.M. - 4:00 P.M. |
| 49 | Richa Yadav | 24th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 50 | Ritesh Tikotkar | 24th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 51 | Sunil Kumar Dhakad | 24th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 52 | Syeed Munavvar Ahmed | 24th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 53 | Vimlesh Kumar Sharma | 25th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 54 | Vipin Kumar Mishra | 25th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 55 | Vishal Mishra | 25th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 56 | Vivek Mishra | 25th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 57 | Vivek Pandey | 26th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 58 | Abha Mishra | 26th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 59 | Aditya Rai | 26th November 2014 | 2:00 P.M. - 4:00 P.M. |

| S.No. | Name of Candidate | Date | Timings |
|-------|----------------------|--------------------|-----------------------|
| 60 | Apurva Majlikar | 26th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 61 | Krishna Kumar Dubey | 27th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 62 | Mukesh Thakur | 27th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 63 | Nirmala Kumari | 27th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 64 | Prince Soni | 27th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 65 | Satyam Dwivedi | 28th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 66 | Seema Soni | 28th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 67 | Tanuja Verma | 28th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 68 | Anamika Pandey (HIT) | 28th November 2014 | 2:00 P.M. - 4:00 P.M. |
| 69 | Payoj Katiyar (FP) | 28th November 2014 | 2:00 P.M. - 4:00 P.M. |



Placement

| S.No. | Date | Company | Industry | Vacancies | Shortlisted | Selected | Venue | Campus Type | | | Designation | Package In LPA | Location |
|-------|----------|------------------------------|------------|-----------|-------------|----------|----------------------------|-------------|-----|------|-------------|-------------------|-------------------|
| | | | | | | | | On | Off | Open | Close | | |
| 1. | 01.10.14 | Bridgestone | Production | 20 | 6 | 0 | Company Premises | | Y | | Y | 3.5 | Pilthampur / Pune |
| 2. | 02.10.14 | Ultra Tech Cement | Cement | 18 | 3 | 0 | Company Premises | | Y | | Y | 3.8 | Neemuch |
| 3. | 13.10.14 | Gravity Integrates | Service | 4 | 2 | 0 | Company Premises | | | | | 1.5 | Indore |
| 4. | 14.10.14 | DNS International | Logistic | 1 | 1 | 1 | Company Premises | | | | | 1.8 | Indore |
| 5. | 11.11.14 | Zensar Technologies | IT | 5 | 0 | 0 | Company Premises | | Y | | Y | 2.5 | Pan India |
| 6. | 20.11.14 | E Clerks | Finance | 125 | 2 | 0 | Financial/ Trainee Analyst | | Y | Y | | 3.5 | Mumbai - Pune |
| 7. | 10.11.14 | Indus Bank | Banking | 8 | 4 | 0 | Pioneer | Y | | | Y | 2.5 | Indore |
| 8. | 17.11.14 | Capital Paramount | Finance | 12 | 0 | 0 | Company Premises | | Y | | Y | 2.62 | Indore |
| 9. | 18.11.14 | Capital Via | Finance | 25 | 0 | 0 | Pioneer | Y | | | Y | 4.07 | Indore |
| 10. | 17.11.14 | Tech Mahindra | IT | 45 | 2 | 0 | SVC Institute | | Y | Y | | 2.2 | Pan India |
| 11. | 12.11.14 | Dreams India | Service | 2 | 1 | 0 | Company Premises | | Y | | Y | 1.8 | Indore |
| 12. | 16.11.14 | Landmark Fortune | Service | 1 | 1 | 1 | Company Premises | | Y | | Y | 2 | Indore |
| 13. | 26.11.14 | TCS | IT | 150 | 0 | 0 | IPS Academy | | Y | Y | | 2.5 | Vadodra |
| 14. | 06.12.14 | Hcl Infosystem P Ltd | IT | 5 | 0 | 0 | Pioneer | Y | | | Y | 4 | Pan India |
| 15. | 08.12.14 | Birla Sun Life Insurance | Insurance | 5 | 0 | 0 | Pioneer | Y | | | Y | 2.3 | Indore |
| 16. | 15.12.14 | Time Out Entertainment P Ltd | Service | 12 | 0 | 0 | Pioneer | Y | | | Y | 3 | Indore |
| 17. | 15.12.14 | Reliance Communication | Telecom | 15 | 0 | 0 | CDGI | | Y | Y | | 1.8 | MP |

Autonomous Visit

11-12 Nov, 2014



Inter Institute Collaboration

3rd National Marketing Conclave at Jaipuria Institute, Indore

Saturday 20th December 2014, Institute nominated Mr. Varun Keshari to attend the National Marketing Conclave 2014 on the theme "**Marketing by Numbers**" held at **Jaipuria Institute**. The event was a great learning session by participation from some of the leading professionals from the industry - Mr. Arif Sheikh (CEO, GAMMON India), Mr. Sumanto Kundu (Zonal Head, Marketing of MP & CG at Videocon telecom, Bhopal), Dr. Anand Sapre (Professor and Director (Management) at International Institute Of Professional Studies, University of Indore(Devi Ahilya Vishwa Vidhalay)) and Mr. Gaurav Sharma (GM- Digital & Mobility at Omnicom Media Group). The conclave was attended by the faculty and students of Jaipuria and students from different B-schools in the region.



Faculty Development Programme by EDI Ahmedabad on Entrepreneurship Development

From 8th December 2014, 10 days Faculty Development Programme on Entrepreneurship Development was held by EDI Ahmedabad at IPS Academy, Indore. Two Faculty members were nominated from Pioneer Institute to attend the same. Mr. Varun Keshari and Ms. Kumkum Sinha attended the 10 days event where in they learnt all about entrepreneurship, how to develop entrepreneurship skills in students?, the need to motivate today's youth etc.

The entire event was divided into 10 sessions. And all the sessions were taken by experts of various domains who came down across the country to deliver their potentials. The sessions were a source of great learning along with energy boosting. The sessions were a blend of practical and theoretical knowledge.

The entire Programme Schedule can be seen at a glance as under:

| Day / Date | Session 1 10:00AM-11:30 AM | Session 2 11:45 AM-1:00 PM | Session 3 1:45 PM-3:00 PM | Session 4 3:15 PM-4:30 PM |
|------------|--|--|--|------------------------------|
| 8/12/2014 | Introduction to the Programme | Micro Lab | About Entrepreneurship | |
| 9/12/2014 | Women Entrepreneurship | How to motivate students for self employment | Process of Step by Step Planning of any small scale industry (SSI / MSME) Sources of Information | |
| 10/12/2014 | Charms of Becoming Entrepreneur | | Competencies of a successful entrepreneur | |
| 11/12/2014 | How can you become a successful entrepreneurial person in your life – New Perception | | Technologies available for new entrepreneur – Technology Sourcing | |
| 12/12/2014 | Key to Successful Business – “ Right Business Opportunity Identification” – Its need, Importance and Process | | | |
| 13/12/2014 | Leadership and Team Building | | | |
| 14/12/2014 | Entrepreneurial Test | | | |
| 15/12/2014 | Entrepreneurial Motivation Training | | | |

| | | | | |
|------------|--|---|---|---|
| 16/12/2014 | IPR | How to Prepare your initial Business Plan- Step by Step Process | How to Prepare your initial Business Plan- Step by Step Process | Group Formation for Presentation of Initial Business Plan |
| 17/12/2014 | Group Presentation on Initial Business Plan | Group Presentation on Initial Business Plan | Analysis of Entrepreneurial Test | Role of Support agencies in entrepreneurship Development - Bank |
| 18/12/2014 | Role of Support agencies in entrepreneurship Development - CA | Interface with a Successful Entrepreneur | Industrial Visit | |
| 19/12/2014 | How to develop proposals and explore funding support for Entrepreneurship development Projects | Feedback and Action plan development | Valedictory Function | |

There were various activities held, both the faculty members participated with full zeal. They even learnt entrepreneur games which they felt could help students even to develop entrepreneurial qualities.

Social & Entrepreneurship Cell

Rotary Paul Harris School on Occasion of Deepawali

October 14, 2014

The Institute has a separate Social & Entrepreneurship Cell that contributes and initiates for the society.

This time the Institute encouraged and appreciated the efforts of specially challenged children by purchasing the handmade items of students'.



Social Meet

October 29, 2014

As Pioneer Institute of Professional Studies, Indore has appointed Mr. Rajendra Ranade, the Head of Social & Entrepreneurship Cell, a meeting was organized to create awareness among students and help the underprivileged section of the society through education, lectures, financial help and involving them in activities of the Institute. Mr. Ranade ensures charitable and social activities for the needful people. In this regard, a meeting was conducted that focused on the planning on what all activities and events can be fulfilled in the coming session. He made the students aware about various organizations for the specially abled children and organizations for the old age people. Also what all activities can be planned with various NGOs.



A Visit to Bahuudeshiya Seva Samiti

2 Nov, 2014

Pioneer Institute has a separate Social & Entrepreneurship Cell that conducts various activities for the society. We are committed to educating the especially abled children as well as children belonging to the socially backward class. In this series, a day was spent with Bahuuddeshiya Seva Samiti where we recognized our responsibility to educate children how to conduct themselves in a social situation. The day aimed at making lifelong relations with the underprivileged of all ages and races.

Bahuuddeshiya Seva Samiti was founded in 1990. That time only 12 children were getting free education in the organization. Apart from education, main purpose of the institution was to provide healthy environment and groom life of children.

Currently organization provides free education with shelter to disabled and poor children only. These children are from poor and worker families of rural areas. Financial earnings of these families are so low which even not capable to buy a day food, that's why children of this class remains uneducated.

Pioneer Institute has appointed Mr. Rajendra Ranade as the Head of Social Cell, who ensures charitable and social activities for the needful people. On regular basis, Pioneer Institute conducts various surveys in Villages, and rural areas, meet poor and weaker families, spread awareness regarding the future of children, their education etc.

As Bahuuddeshiya Seva Samiti provides employment training to disabled children like Computer education, Sewing, Bicycle repairing etc., the **Institute donated Eight Computers to this organization.**

The management, faculty and staff met Mr. Hanshmukh Bhai Gandhi, Mr. P.K. Narula, Smt. Santosh Saxena, Smt. Dipti Narula, Dr. Shri Ankur Vatsal, Ms. Mamta Kashyap



A Day with Bahuudeshiya Seva Samiti

15 Nov, 2014

The Institute invited all the students of Bahuudeshiya Seva Samiti to spend a day with the members of Pioneer Institute. Many activities were conducted including indoor and outdoor games; learning and education; fun activities and exploring a pool of talent and creativity. The students from Bahuudeshiya Seva Samiti enjoyed the day with refreshment.



Extra-Curricular Activities

Display by Flipkart

13 October, 2014



Dear Sir / Madam,

Greetings from Flipkart.com

Flipkart is a renowned shopping portal and is pleased to inform that we have a special offer for all the students in your college.

We would be keen to interact with your students for 2 days within your college premises and explain the benefits to them and also enable them to reap the benefits through this campaign.

We request hereby to kindly allot us the permission to conduct the mentioned activity.

Regards,

Lalitha
Team Flipkart.





Recreational Activity: Cricket Match of Faculty and Staff

The faculty and staff of Pioneer Institute enjoyed a day on 24 December, 2014 by playing cricket match. There were two teams comprising of faculty and staff, in which the faculty team was the winner.



Rakshak: Say No to Tobacco; A Seminar by DAVV under NSS Unit

October 30, 2014

Tobacco usage will noticeably bring down the cancer survival rate. The risk of cancer reappearance gets doubled up when patients resume the habit post their treatment. Though continuous therapy, sensitive approach, support play a vital role in reducing the craving for smoking.

It has been in record that most of them quit smoking when they have been diagnosed of cancer; there is also an equal rise among those who resume smoking within a few months of recovery. The collector and NSS Coordinator Dr. Gharwal emphasized on the fact that one of the most pressing challenge is to break away from their old network and make friends with non-smokers. It is important to surround ourselves by those who help us develop a constructive frame of mind and so life becomes more meaningful.



National Unity Day

On Occasion of 138th Birth Anniversary of Sardar Vallabh Bhai Patel

Friday 31st October 2014, was marked as “National Unity Day” and was celebrated with full enthusiasm among the students and faculty members of the institute. The event was organized to celebrate 138th birth anniversary of “*THE IRON MAN*” Sardar Vallabh Bhai Patel, first home minister of the free India. The event started with a



welcome address by the Mr. Varun Keshari with a brief of the event and the activities. Students delivered speech on unity, safety and security being the theme of the day. Post speeches panel discussion was done on “Women Empowerment” and “Anti Ragging”. Students of all streams participated as panel member and contributed their thoughts on the specified topics of the discussion.



The panel emphasized on the initiatives taken by government for empowering women and also reinforced females to take initiatives for self-development. Also the panel highlighted the causes of Ragging in the institutes under various universities and came to a consensus that interaction is must among seniors, juniors and colleagues, but one should not affect the mental or physical state of any individual.

Certificates were distributed for outstanding contribution in speech and panel discussion to students by Dr. Mona Tawar, Director. The event came to an end with “Run for Unity” a small marathon by the students. All students joined hand s and displayed the strength in unity.



Sports @ Pioneer

Division Level Boy's Hand Ball Competition

List of Students representing Pioneer Institute in Hand Ball:

| S. No. | Name | Class |
|--------|--------------------|----------|
| 1 | Ajay Kumar Sharma | BCA I |
| 2 | Nikhilesh Sakuniya | B.Com I |
| 3 | Rohit Rai | B.Sc III |
| 4 | Sachin Verma | B.Com I |
| 5 | Shubham Bhagat | B.Com I |
| 6 | Govind Shinde | B.Com I |
| 7 | Sanjay Omkar | B.Com I |
| 8 | Sachin Malviya | B.Com V |
| 9 | Kunal Sharma | B.Sc I |
| 10 | Aakash Yadav | B.Sc III |



"Hard work never brings fatigue. It brings satisfaction."
- Narendra Modi



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